



SCHOOL OF BUSINESS ECONOMICS AND MANAGEMENT

MBA



AD DESTINATUM PERSEQUOR



Who we are

The School of Business Economics and Management (SBEM) at the University American College Skopje is the only ACBSP internationally accredited school in the country. The university has been ranked as the best school of business and economics in the country by IDEAS REPEC for several years in a row, and is also ranked as the No.1 private university in the country according to the Jiao Tong ARWU Ranking.



What we stand for

The School of Business Economics and Management is dedicated to providing excellent education to students and works hard to create the professionals that the modern business world needs. We have carefully designed an MBA curriculum that offers our candidates an opportunity to learn from a vast academic material from renowned authors, using the latest research methods and understanding the most contemporary business analyses.



Our Faculty

The Faculty at UACS SBEM represents a unique combination of academics who are recognized scholars with significant scientific and theoretical achievements, along with professors of management practice who are business experts, company CEOs and eminent experts in their respective industries. In addition to this, UACS SBEM provides international exposure for the candidates by organizing classes from international lecturers from renowned universities.

Our Teaching Philosophy

The UACS MBA program is especially designed to build upon the knowledge and the experience of candidates who already excel in their professional careers. Hence, this program works to bring out the individual potential of each candidate and further enrich their professional skills. The program is focused on preparing the candidates for the global business environment and on providing them with tools to manage both business challenges and the challenges of an ever-changing society.

This is done by:

- advancing candidates in learning theoretical frameworks, tools and methodologies;
- learning about specific application of the knowledge;
- broadening their overall practical skills.

The MBA candidates are offered an interactive and cross-disciplinary learning concept consisted of lectures, role plays, case study analysis, solving practical problems and work on individual and team projects. With an extensive academic excellence in delivering Participant Centered Learning with methods and techniques used by Harvard Business School, our MBA program shapes the leaders of tomorrow.

Giving Back to Community

Our programs also nurture a high social responsibility in candidates, inviting them to respect the community they live in by being responsible members of society. This is why UACS organizes plenty of socially responsible events and projects in which they are actively involved.

UACS Business Council

The cooperation with the UACS Business Council is a key factor for developing highly professional staff for modern companies. The UACS Business Council is comprised of over 150 leading companies from various business sectors – banks, telecommunication companies, insurance companies, finance companies, advertising agencies, as well as a large number of successful small and medium enterprises, NGOs and non-profit organizations. Providing adjustment of the curricula to the needs of the real business sector, the UACS Business Council is an additional opportunity for career development of the UACS MBA candidates.



University American College Skopje is the only university in the country accredited by The American Accreditation Council for Business Schools and Programs - ACBSP

Programs and Concentrations

The MBA program at UACS SBEM offers an ambitious and versatile curriculum that provides candidates with the skills and the knowledge that the contemporary business world needs. The classes are created in accordance with the Harvard Business School teaching methods by using HBS case studies and materials from other renowned business schools. The candidates are offered the following choices:

Executive MBA

This program is intended for higher level professionals, executive managers, CEOs and business owners that have four years of university undergraduate studies and at least two years of professional experience.

MBA

This program is intended for higher level professionals, executive managers, CEOs and business owners that have three years of university undergraduate studies and at least two years of professional experience.

Titles and Degrees Earned upon Graduation:

- **Executive Master of Business Administration – EMBA**
- **Master of Business Administration – MBA**

The MBA studies are available as:

- **one-year program** (60 ECTS), for candidates who have completed 4 years of undergraduate studies (4+1)
- **two-year program** (120 ECTS) for candidates who have completed 3 years of undergraduate studies (3+2)



Tenured Faculty

- Marjan Bojadjev – Professor at Tor Vergata Rome, Italy, Teacher of the Year 2012 for Europe and Middle East
- Venera Krliu – Webster University Geneva, Switzerland Alumna, Board Member of Macedonia 2025
- Marjan Petreski – Staffordshire University, UK Alumnus, Best Researcher in South East Europe Award
- Snezhana Hristova – Radboud University, Netherlands Alumna, Fulbright alumna
- Ilijana Petrovska – Head of Training and Development and Associate professor at ARIU with University of Derby, UK
- Ana Tomovska Misoska – Belfast University, Ireland Alumna, Board Member of the Macedonian Human Resource Association
- Tome Nenovski – Former Deputy Governor of RNM National Bank
- Ivona Mileva – International University of Monaco Alumna
- Dushica Stevchevska Srbinoska – CPA, Visiting Professor at Université d'Angers, France
- Elena Bundaleska – Fordham University, USA Alumna

Adjunct Professors

- Igor Velichkovski – Head of Payment Operations at RNM National Bank
- Evica Delova Jolevski – Assistant Governor at RNM National Bank
- Filip Ivanovski – CEO of Pakomak
- Nadica Jovanovska Boshkovska – Tor Vergata University of Rome, Italy Alumna, CPO EUROPA RE LTD
- Aneta Krstevska – Chief Economist at RNM National Bank
- Goran Vasilev – CEO of luteCREDIT
- Blagica Petreski – CEO of Finance Think
- Jana Prodanova – Researcher at Macedonian Academy of Science
- Maja Stevkova Shterieva – CFO of Komercijalna Banka A.D. Skopje
- Angelka Laurencic Peeva – Managing Director of IMAGE PR
- Kalina Sejfula – PR Manager at Eurolink Insurance
- Maja Parnardjieva Zmejko – Insurance Supervision
- Ivo Paunovski – Head of IT and Partnering at A1
- Aleksandar Arizanov – Certified Auditor, Country Leader and Audit Director at Deloitte
- Jane Plavevski – Senior Product Manager at Damilah
- Ivona Dojchinovska – Board Member of the Macedonian Human Resource Association
- Tihomir Petreski – CEO of Triglav Pension Fund, Former CEO of Coca Cola Balkans
- Igor Srbinoski – CPA, Financial Advisory
- Vladimir Stefanovski – ACCA, plant manager at Kiel Macedonia

International Faculty Members

- Luca Gnan – Former President of the European Academy of Management – Tor Vergata University of Rome, Italy
- Jaka Vadnjal – GEA College, Ljubljana, Slovenia
- Vittorio De Pedys – ESCP Business School
- Kimberly Parker – University of Kentucky, USA
- Bobi Ivanov – University of Kentucky, USA
- Sabina Cvitkovic – Kohlmann Communications, University of Ljubljana, Slovenia Alumna, Marketing Director of Zagreb Holding



Executive MBA Study Program (4+1)

Courses:		ECTS
1	Organizational Behavior and Leadership – Advanced Level	6
2	Investment and Financial Management	6
3	Research Methods in Business	6
4	Strategic Management	6
5	Operations and Project Management – Advanced Level	6
6	Digital Marketing	6
7	Managerial Accounting	4
8	Elective Course	6
9	Elective Course	6
10	Master Thesis	8
Total ECTS		60

Elective courses, 2 of the following:	
Innovation Management and Creativity	6
International Business	6
Organizational Change Management	6
International Finance	6
Entrepreneurial Finance	6
Staff Training and Development	6
Strategic Marketing	6
Cases in Human Resource Management	6
Integrated Marketing Communication	6
Bank Management	6
Portfolio Analysis and Management	6
Financial Reporting and Financial Statement Analysis	6
E-Business Management	6
Family Businesses and Entrepreneurship – Advanced Level	6
Strategic Human Resource Management	6
Insurance Management	6
Advanced Business Communication	6

MBA Study Program (3+2)

Year 1		
Courses:		ECTS
1	Advanced Business Communication	8
2	Corporate Governance and Business Ethics	10
3	Strategic Management	10
4	E-Business Management	8
5	Family Businesses and Entrepreneurship – Advanced Level	10
6	Managerial Accounting	4
7	Elective Course	6
8	Internship / Project	4
Total ECTS		60

Year 2		
Courses:		ECTS
1	Organizational Behavior and Leadership – Advanced Level	8
2	Investment and Financial Management	6
3	Research Methods in Business	6
4	Operations and Project Management – Advanced Level	8
5	Digital Marketing	6
6	Elective Course	6
7	Elective Course	6
8	Elective Course	6
9	Master Thesis	8
Total ECTS		60

MBA Study Program (3+2)

Elective courses, 4 of the following:	
Innovation Management and Creativity	6
International Business	6
Organizational Change Management	6
International Finance	6
Entrepreneurial Finance	6
Staff Training and Development	6
Strategic Marketing	6
Cases in Human Resource Management	6
Integrated Marketing Communications	6
Bank Management	6
Portfolio Analysis and Management	6
Financial Reporting and Financial Statement Analysis	6
Strategic Human Resource Management	6
Insurance Management	6

* University American College Skopje reserves the right to amend the program



University American College Skopje

DEDICATED TO YOUR FUTURE