



## Sales & Marketing Trainee to a fast-growing start-up

Interested in joining a fast-growing start-up company that connects its Nordic clientele with top IT talents in Skopje, North Macedonia, and the neighboring countries? And do you have a strong interest in Sales and Marketing? Then you might be our new Sales & Marketing Trainee! The opening is for a 4-month/5 days a week trial period with the possibility for full-time employment.

### About us

K Resourcing is a newly founded company as of March 2022 that establishes high-performing IT nearshore teams for our Nordic customer base. All our teams work as integrated parts of our customers' organizations – with us facilitating everything from A-Z from our offices in Soravia Business Centre, Skopje. We've already grown to 8 employees as of August 2022 – join our rapid growth journey where our aim is to add an extra 0 to that number by year-end 2022!

### About you

- Graduate or a part-time student
- Great written and verbal communication in English
- Motivated and aspiring individual who has a constant hunger to learn new things
- Able to work in a fast-paced environment
- Highly skilled Microsoft Office user with solid PowerPoint and Excel skills
- Execution-oriented and enjoy getting things done

### Role & duties

- Sales pipeline development and maintenance
- Lead generation
- Work directly under the supervision of our CEO on daily sales, account management and business development-related efforts
- Maintenance and further development of our marketing efforts via our social media pages (mainly LinkedIn)
- Working 35-40h/week

### What we offer

- 💰 Paid trainee program
- 🕒 4-month contract to ensure you'll have time to learn and develop
- 💻 Coolest tech equipment such as a brand new laptop, 34inch curved monitor, wireless headset, mouse and much much more!
- 🥗 Free snacks and beverages at our offices in the heart of Skopje (Soravia Business Center)
- 🏠 Flexibility to work from home 2 days per week
- 💼 Opportunity to become a full-time employee with a competitive wage and the possibility to get exposure to some of the biggest companies in the Nordics
- ✈️ Occasional trips to Copenhagen, Denmark

### Interested in joining the team?



K RESOURCING  
BUILDING DEDICATED AND INTEGRATED TEAMS

Feel free to send your application and CV as soon as possible and no later than September 2022 to our chief Recruiter, Iliana Stankovska, at [ilina.stankovska@k-resourcing.com](mailto:ilina.stankovska@k-resourcing.com).